



# Lariv: The AI Powered ERP

2025

Your Enterprise, run Autonomously



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# Opportunity

## ☀️ The AI Revolution

The advancement of AI has created a completely new opportunity in enterprise software. Old, traditional ERP systems are now outdated, as there is a fundamentally new way to organize information and execute actions using AI agents.

While legacy systems like SAP and Zoho are trying to bolt AI onto their old, rigid frameworks, this "AI-Assisted" approach is limited. They are still helpers, not workers, and cannot achieve true workflow autonomy.

### The Problem: "Bolted On"

AI Legacy systems are just "AI-Assisted." They are rigid, siloed, and require humans to do all the real work.

### Opportunity: "AI-Native"

We can build a new system from the ground up, designed for AI agents to run processes autonomously, not just assist them.





# Our Solution

 **Automate. Supervise. Grow.**

We are introducing Lariv, an "AI-native" platform where a digital workforce runs your business 24/7. These AI agents never tire, never stop, and are built on a "zero-hallucination" architecture to be exceptionally accurate.

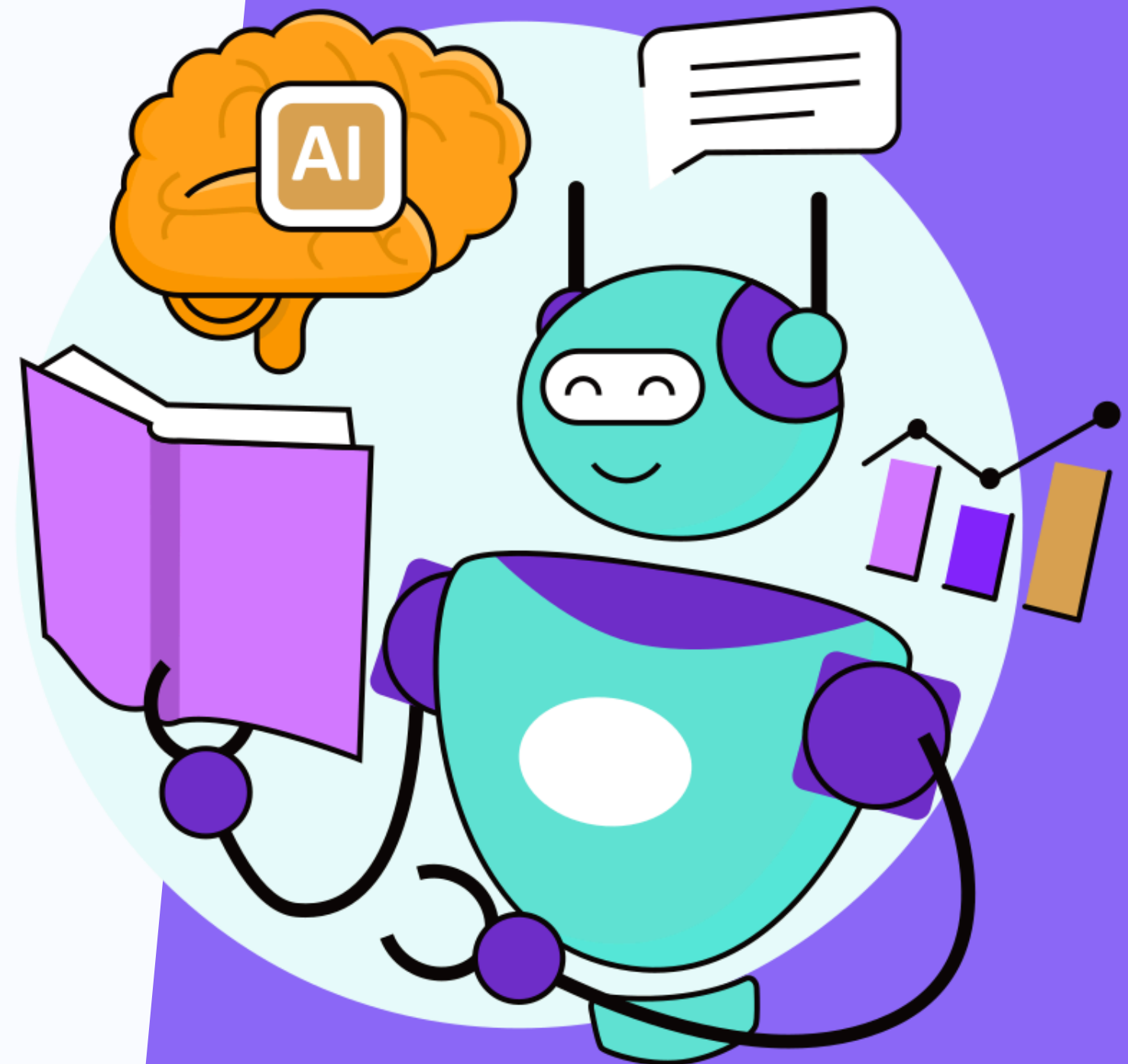
This new workforce handles all the boring, repetitive grunt work, freeing you to focus on what's important. The agents execute tasks autonomously, and simply ask you for direction when they need strategic approval or have doubts.

## **AI-Powered Operations**

Your business runs on a tireless digital workforce that autonomously executes 100% of the grunt work with verifiable, 24/7 accuracy.

## **Human-Led Strategy**

Freed from manual tasks, your role is elevated to a supervisor and strategist, focusing on the high-level decisions that grow your business.





# Imagine...

An Educational Institute: Fee Collection Day

## Without AI:

The Monthly Fee Collection Nightmare Without Lariv, fee day is a 3-day manual nightmare. Your accounts team wastes hours in spreadsheets, trying to match payments to students. They then send hundreds of generic, error-prone reminder emails, frustrating parents and burning out your staff with tedious "chasing" work.

## With Lariv:

With Lariv, your "Fee Agent" does the entire job by 10 AM. It instantly reconciles all payments and automatically sends personalized, accurate reminders to the few who are late. The agent even answers parent queries. Your team doesn't do any grunt work; they just handle the 2-3 exceptions the AI flags for them.

# What can (and should) be automated:

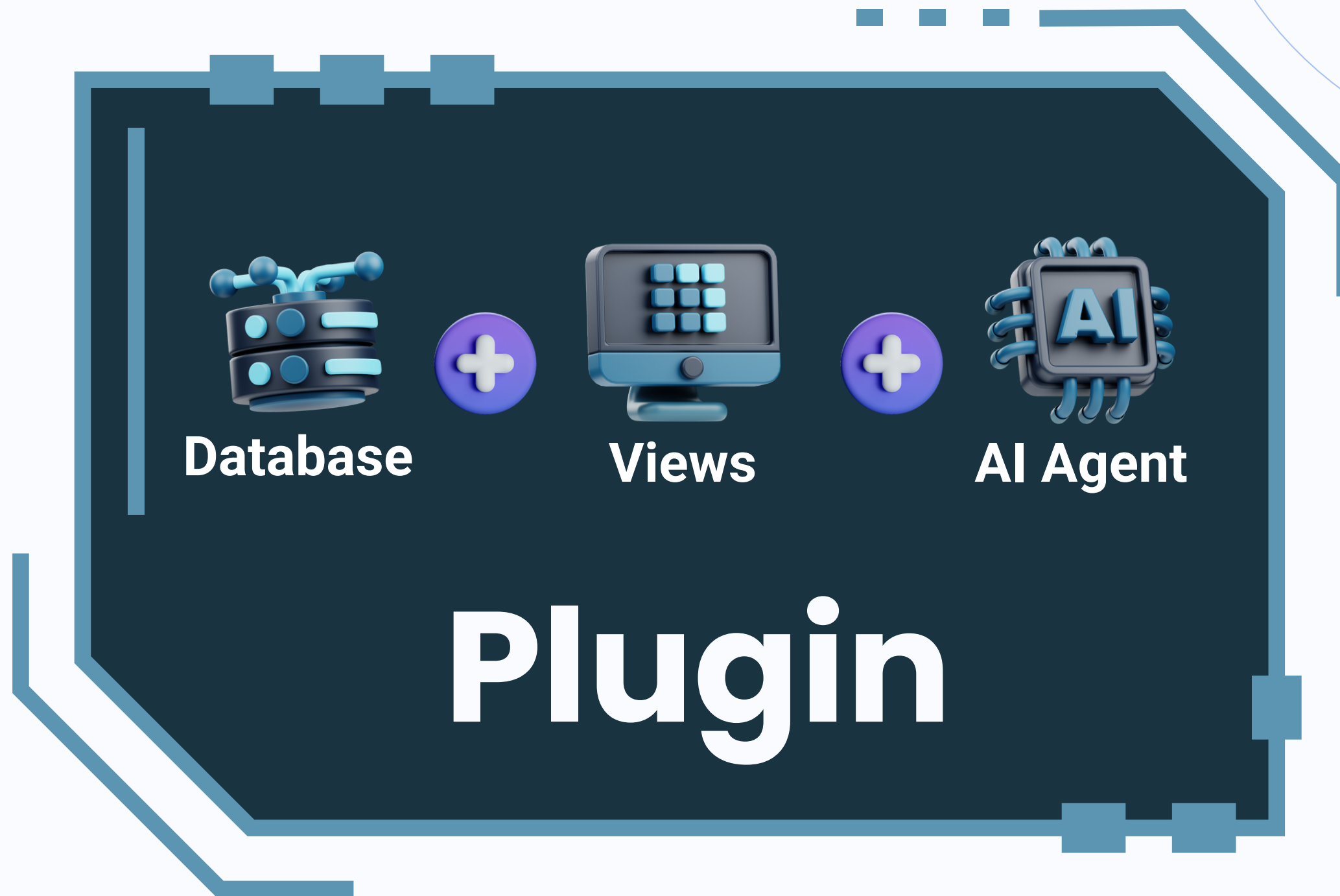
- **Data Entry:** Processing invoices, entering records, excel sheets
- **Routine Reporting:** Daily attendance, invoice reports
- **First Drafts:** Planning and Brainstorming
- **Constant Monitoring:** Tracking inventory, Budget, Progress
- **Repetitive Communication:** Emails, follow-ups, messages, reminders, whatsapp

These are the repetitive, boring, and time-consuming tasks. They have clearly defined workflows and require reliability and speed.





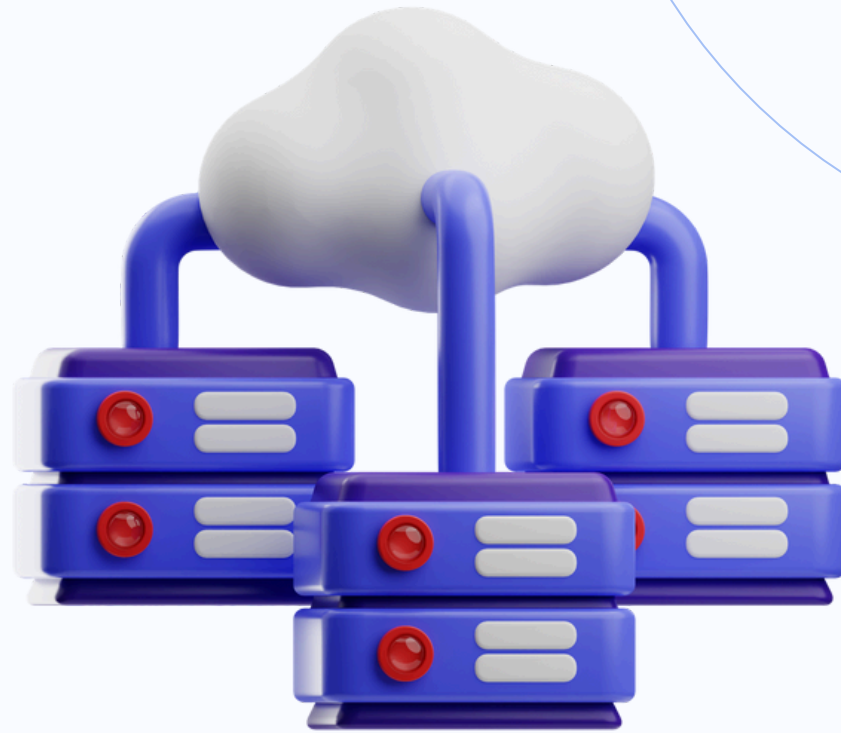
# The Building Blocks...



- Each software is a collection of **Plugins**
- A Plugin is simply a combination of:
  - A Database
  - The Views
  - The AI Agent (of that plugin)
- Plugins can add-to, remove-from and modify other plugins

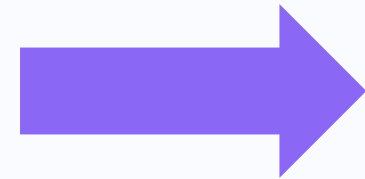


# Lariv: The Orchestrator



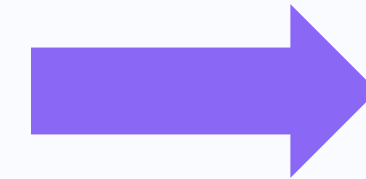
## Builds the Database

Lariv takes all the plugin databases and builds one unified database, maintaining inter-table relationships.



## Joins the Plugins

Then it takes the Views, and compiles a single clean easy-to-use ERP User Interface.



## Spawns the AI Master

Lastly, it takes the AI toolboxes in each Plugin, compiles the tools, and feeds them to an AI Master Agent



# The Result

A Fully Customized, AI Enabled, Integrated ERP System



## Fully Customized

Any ERP customization needs are fulfilled using a combination of Base Plugins and a few customized plugins (if needed)



## AI Enabled

Each plugin defines a set of tools to provide to the AI agent. Our Agent Orchestrator handles everything else!



## Integrated System

All the Plugins can communicate and coordinate with each other. No need to manually transfer data between different software!



# Our Tech Stack

Built for the Future





# Market Opportunity

★ The future is "AI-Native."

**The "Legacy ERP" Market is Dying:** All of these customers are being forced to find a new solution.

**Standard Cloud is Just a Bridge:** The "Standard Cloud" market is built on old architecture. These are the "bolted-on" solutions that can't deliver true autonomy.

**The Future is AI-Native:** The fastest-growing segment is "AI-Native"—our exact category. This is the new, \$80B frontier that is capturing all the new value, and it's where Lariv is built to win.

Market Size in 2023:

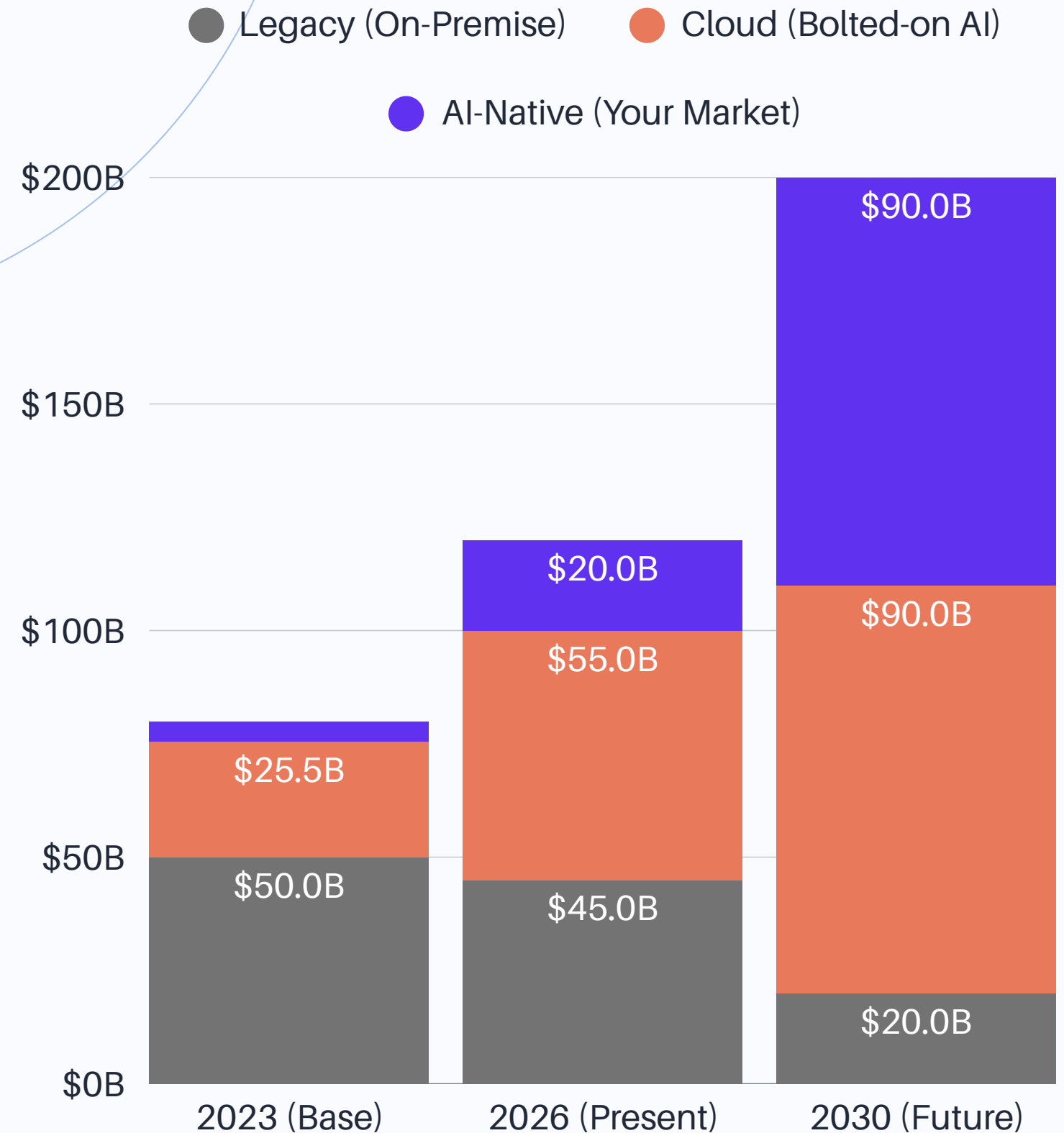
**\$4.5B**

Market Size in 2026:

**\$20B**

Market Size in 2030:

**\$90B**





# Go-To-Market Strategy

## Foundation:

*We build 100s of plugins, fast:*

- Our Architecture allows for **Rapid Plugin Development**. This is optimized to the point where most plugins are just 2-3 python files.
- We build 100s of plugins. For everything.
  - **Core plugins:** for Accounting, CRM, HRM, etc.
  - **Joiner plugins:** for integration with existing systems
  - **Add-on plugins:** for adding features to the Core Plugins.

## Two Pronged Attack

### For Customers Already Using an ERP:

**We don't force them to switch.**

We "land" by offering a single, high-value AI "worker" that their current system can't provide, like an autonomous WhatsApp Marketer. We give them a simple connector plugin so it syncs with their Zoho or SAP data.

Once they see our one small tool works better than their entire system, they will be tempted to move everything over to us.

### For New Customers:

**We market ourselves as the only "truly autonomous" ERP.**

These customers want the best new system. We will win them with our core promise: a platform built from the ground up for AI "workers" that actually run the business, not just "assist" it.

When they see that our AI agents are the foundation of the system—not just a feature—they'll know we are the only choice that is truly future-proof.



# Thank You So Much

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